NCMA Conference
31 MAY 02

Developing, Fielding, and Sustaining America's Aerospac

U.S. AIR FORCE

FAST

Flexible Acquisition and Sustainment Tool

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Integrity - Service - Excellence

Overview

- FAST Program Background
- Results
- Contract Status
- Summary

Background

Air Force Program Managers needed a no-surcharge contract vehicle to quickly meet warfighters' sustainment needs, reduce contract administrative lead time to award, reduce cost by minimizing surcharges being charged by other agencies, and strengthen small business participation and partnerships--FAST is filling this void

Background
Contract Scope

- **6 Indefinite Delivery/Indefinite Quantity multiple award contracts for:**
  - **Modifications - Upgrade or replacement of systems for the *enhancement* of reliability, serviceability, maintainability, and performance**
  - **Services - 148 labor categories available**
    - **Technical and professional weapon system services**
    - **Advisory and Assistance Services (A&AS)**
  - **Spares and Repairs**
    - **Contingency, critical, and limited**
    - **Spares for modifications**
- **Developed by three Air Force Logistics Centers with WR-ALC as acquisition program lead**
- **Estimated ceiling - $7.4B over 7 years**

Background
Scope Exclusions

- **FAST is NOT Available for…**
  - **New Development**
  - **Base Operating Support (BOS)**
  - **Military Construction (MILCON)**
  - **Civil Engineering**
  - **Previous 8(a) and Small Disadvantaged Business (SDB) requirements**

Background
Strong Contractor Teams

AFMC FAST

- **6 Awards to prime contractors**
  - **4 full and open competition awards**
    - **3 Large businesses** * ***Boeing Aerospace Operations***
      * ***Lockheed Martin Integrated Systems***
      * ***Science Application International Corp***
    - **1 Small business** * ***Modern Technologies Corp***
  - **2 Set-aside for best small businesses**
    - **2 Small businesses** * ***Support Systems Associates Incorporated***
      * ***Technical and Management Services Corporation***
    - **Large businesses may be subcontractors to SB teams**
- **Over 250 different subcontractors on teams**

Background
Ceiling Details

ALC	Average Annual Usage	Total Ceiling (7-year)
OO-ALC	$423M	$2.961B
WR-ALC	$406M	$2.842B
OC-ALC	$234M	$1.638B
TOTAL	**$1.063B**	**$7.441B**

Background
Advantages

Flexibility

Broad knowledge base contractor teams

Modifications, services, spares & repairs

Decentralized ordering

Reduce Cost

Dramatic reduction in leadtime

No surcharges

Decrease redundant contract & administrative costs

Reduce industry proposal costs

Speed

19 days average to place order

Help Centers meet Socioeconomic Goals

15% of direct award dollars to SB primes

23-25% of all large businesses direct award dollars must be subcontracted to small businesses

Enhance competition

Background
Advantages

- **Greatly reduces Air Force dependency on Military Interdepartmental Purchase Requests (MIPRs)**
  - **Keeps Air Force funds in house**
  - **Helps ALCs meet competitive and socioeconomic goals**
  - **FAST specifically addressed in proposed Gen Lyles' MIPR letter (currently in coordination)**
- **Mrs. Druyun, SAF/AQ, quote from the FAST Senior Oversight Panel meeting in Jan 02**
  - **"The AF is depending entirely too much on MIPRs and, with FAST in place, discretionary MIPRs should dry up"**

Background
The Customers

- **Who Can Issue Orders?**
  - **AFMC Air Logistics Centers**
    - **Centralized ordering at OC and WR-ALC**
    - **Decentralized ordering at OO-ALC**
- **Who Can Use FAST?**
  - **ALC Program Managers and Requirements Personnel**
  - **AFMC Centers through a Sponsoring ALC**

Background
WR-ALC Points of Contact

Gene Vanderpool
Program Manager
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Mickie Cranford
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Background
OC-ALC Points of Contact

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Background
OO-ALC Points of Contact

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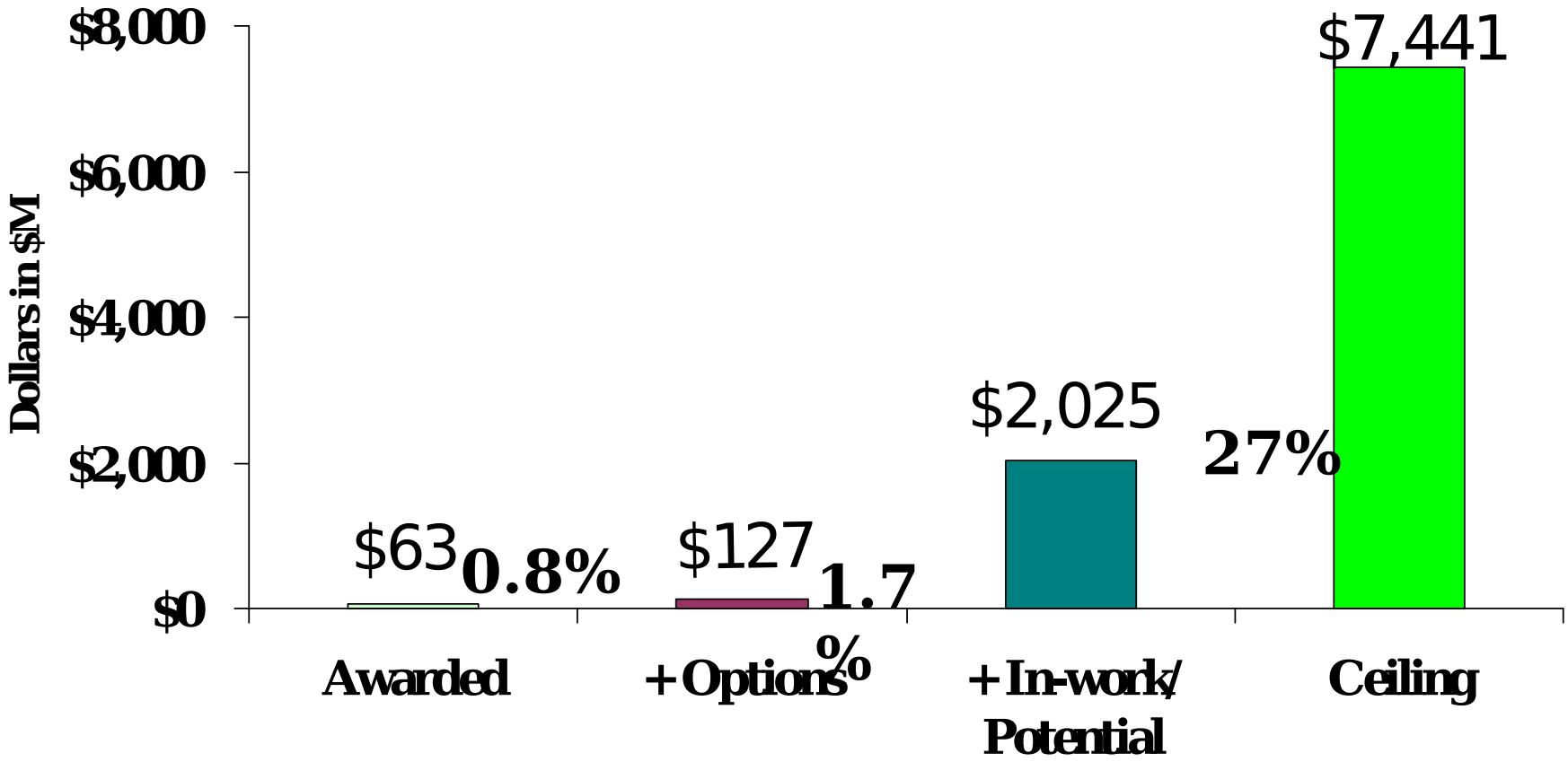
Results

Total $ Awarded vs FAST Ceiling

Data as of 30 Apr 02



AWARDED **TOTAL $ = $ 62.6M** **% SB = 66%** **ORDERS = 58**

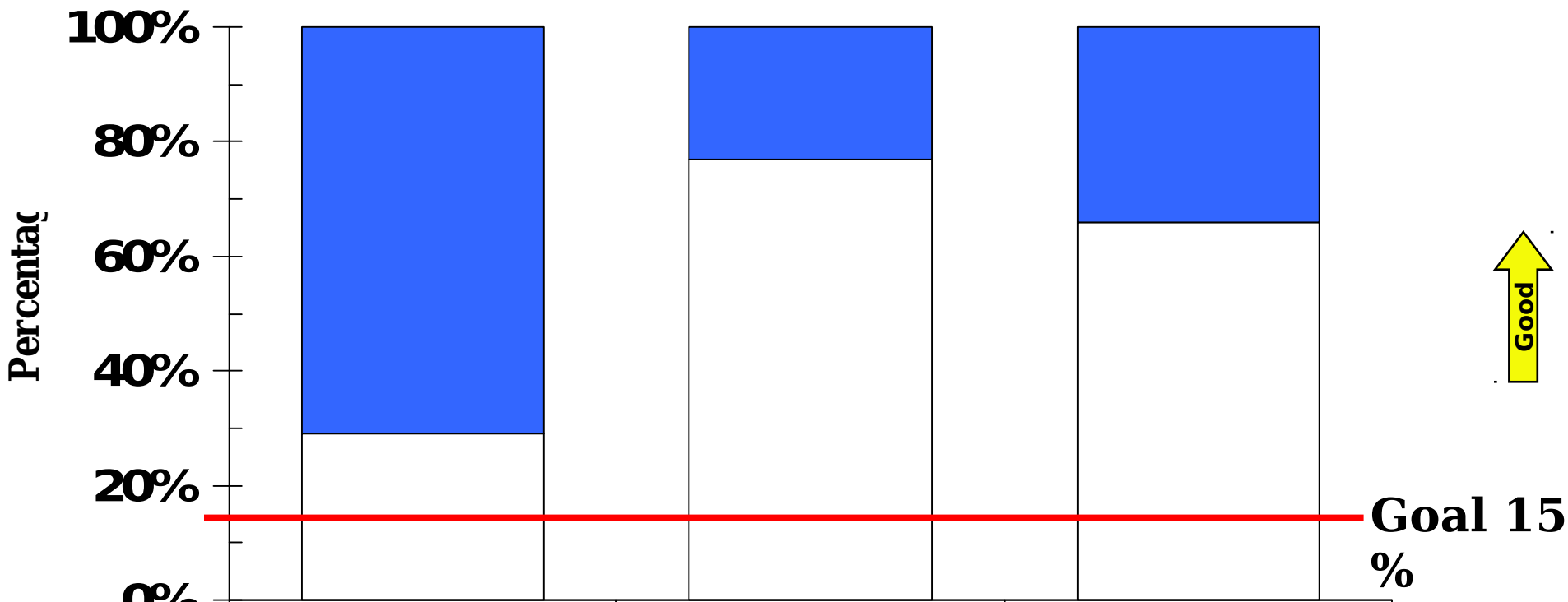
+ OPTIONS **TOTAL $ = $126.9M** **% SB = 59%** **ORDERS = 58**

SOP Required Information 1.E

Comparison of Small and Large Business

(Percent of Dollars Obligated)

Data as of 30 Apr 02



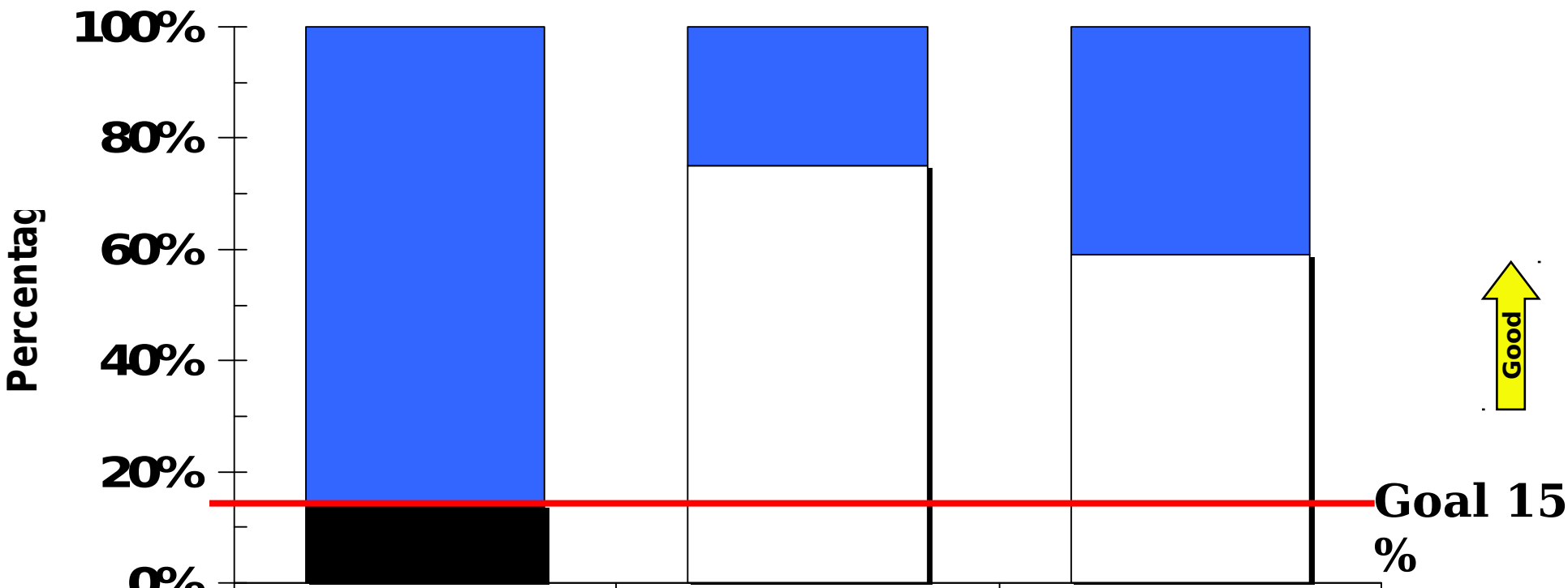
	FY01	FY02	Total
Large %	71%	23%	34%
Small %	29%	77%	66%

Large $	$10.2M	$10.9M	$21.1M
Small $	$4.2M	$37.3M	$41.5M

Comparison of Small and Large Business

(Percent of Dollars Obligated plus All Future Options)

Data as of 30 Apr 02



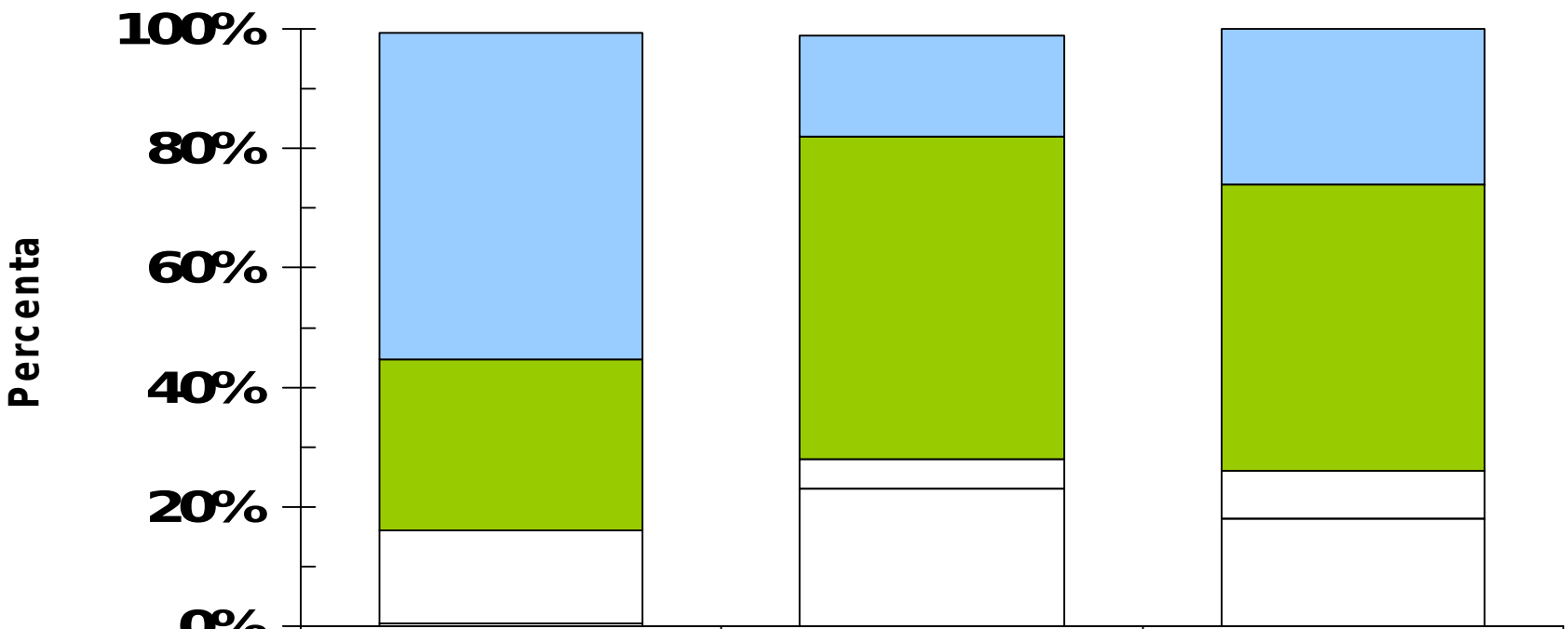
	FY01	FY02	Total
Large %	86%	25%	41%
Small %	14%	75%	59%

Large $	$29.3M	$23.2M	$52.5M
Small $	$4.8M	$69.6M	$74.3M

Comparison of Small and Large Business

(Percent of Dollars Obligated – Sole Source and Competitive)

Data as of 30 Apr 02



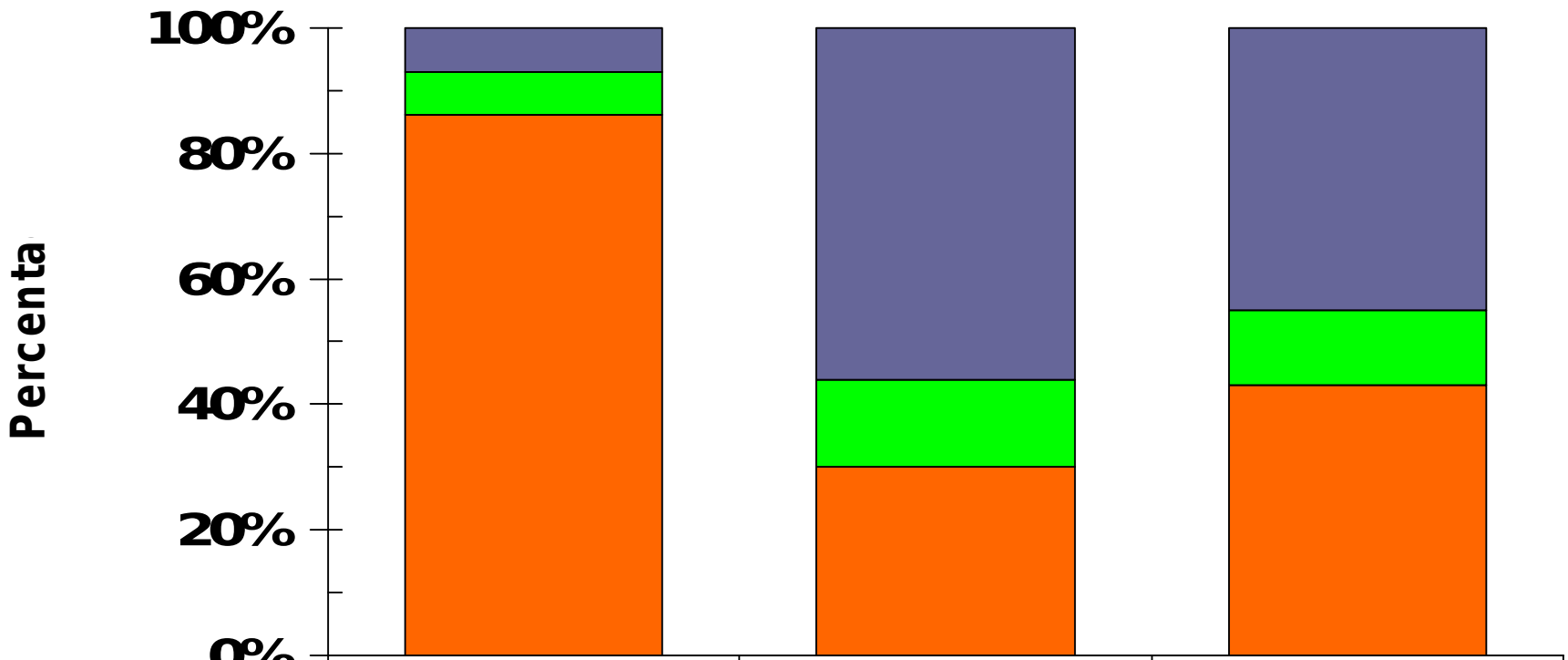
	FY01	FY02	Total
LB SS %	55%	17%	26%
SB SS %	29%	54%	48%
LB Comp %	16%	5%	8%
SB Comp %	0%	23%	18%

LB $ SS	$7.9M	$8.4M	$16.3M
SB $ SS	$4.1M	$26.2M	$30.3M
LB $ Comp	2.3M	$2.5M	$4.8M
SB $ Comp	$0.1M	$11.1M	$11.2M

Comparison of ALCs

(Percent of Dollars Obligated)

Data as of 30 Apr 02



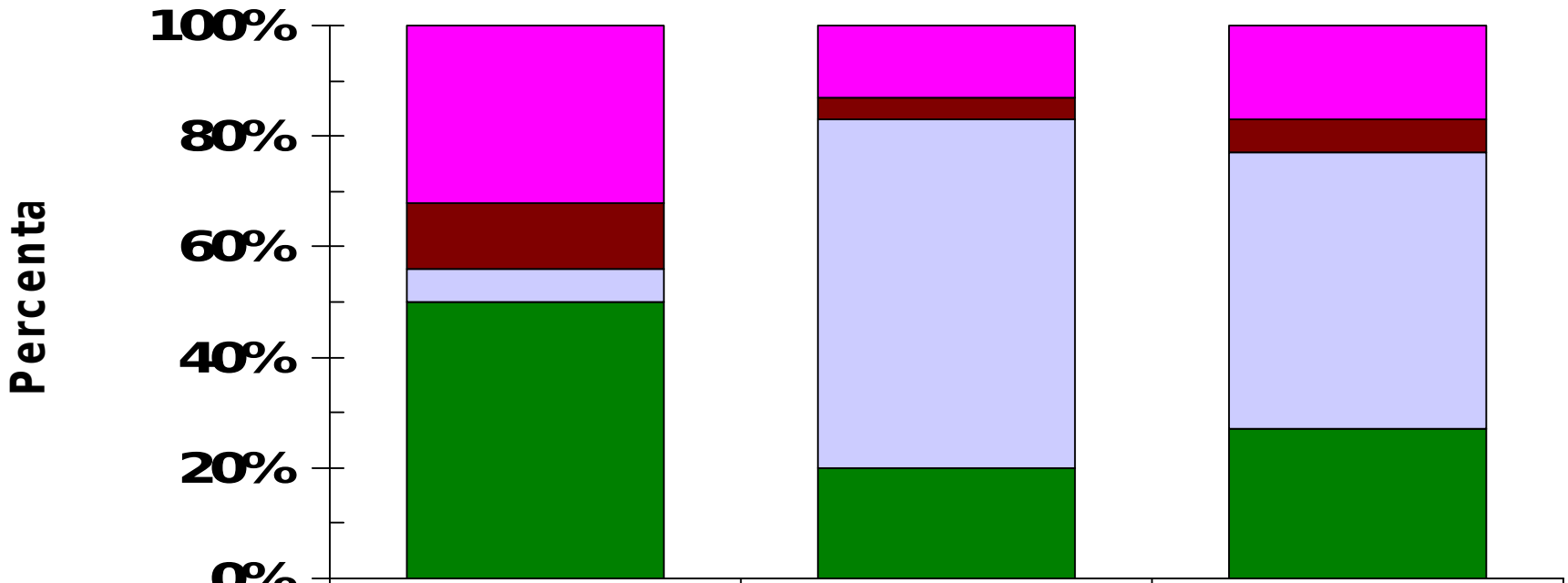
	FY01	FY02	Total
OC-ALC %	7%	56%	45%
OO-ALC %	7%	14%	12%
WR-ALC %	86%	30%	43%

OC-ALC $	$1.0M	$26.9M	$27.9M
OO-ALC $	$1.0M	$6.7M	$7.7M
WR-ALC $	$12.4M	$14.7M	$27.0M

Comparison of Work Breakout

(Percent of Dollars Obligated)

Data as of 30 Apr 02



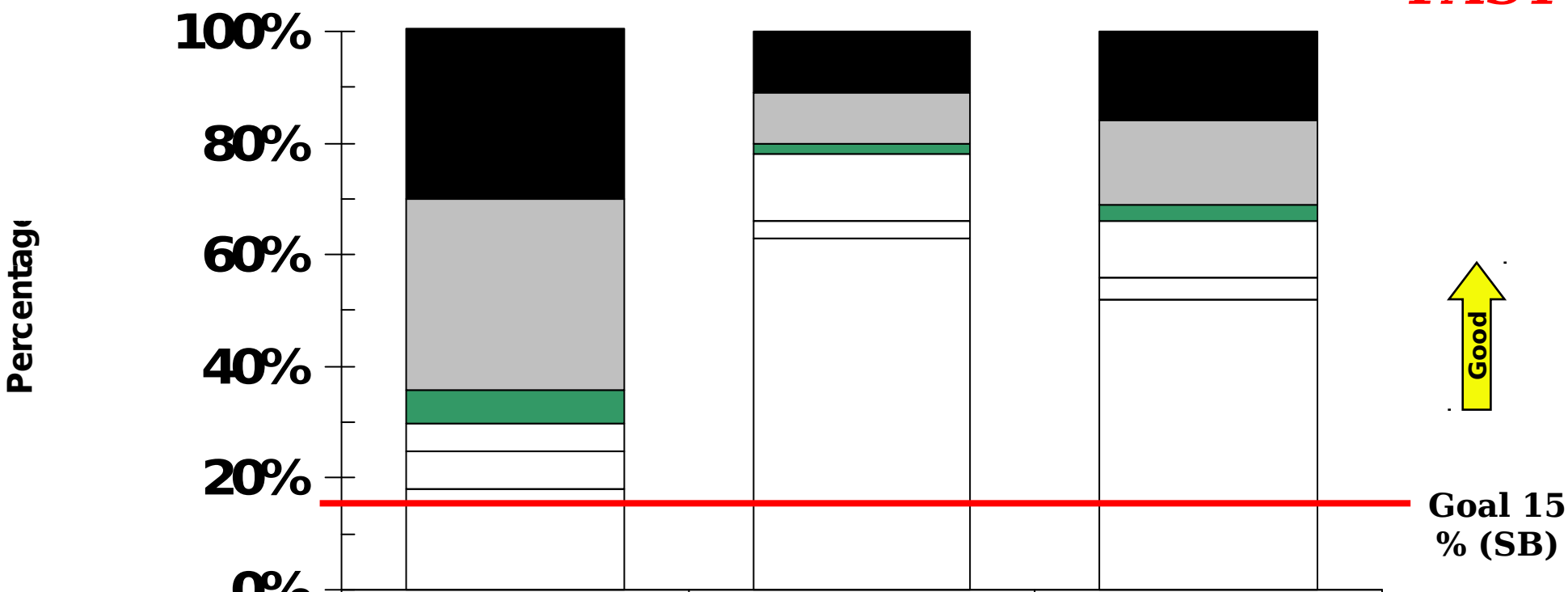
	FY01	FY02	Total
Mods %	32%	13%	17%
Repair %	12%	4%	6%
Spares %	6%	63%	50%
Services %	50%	20%	27%

Mods $	$4.6M	$6.1M	$10.7M
Repair $	$1.8M	$2.1M	$3.8M
Spares $	$0.9M	$30.3M	$31.2M
Services $	$7.2M	$9.8M	$16.9M

Comparison of Contractors

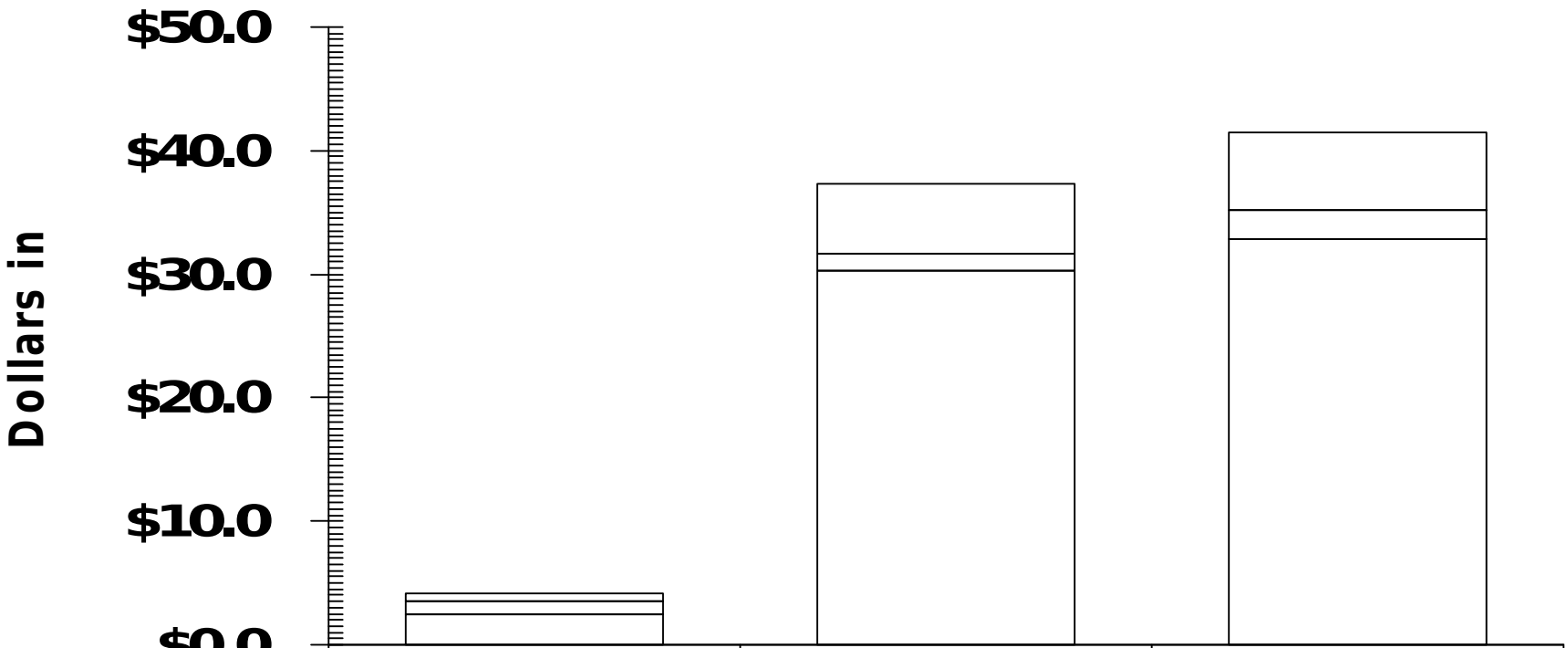
(Percent of Dollars Obligated)

Data as of 30 Apr 02



	FY01	FY02	Total
SAIC %	31%	11%	16%
LOCKHEED %	34%	9%	15%
BOEING %	6%	2%	3%
TAMSCO % SB	5%	12%	10%
SSAI % SB	7%	3%	4%
MTC % SB	18%	63%	52%

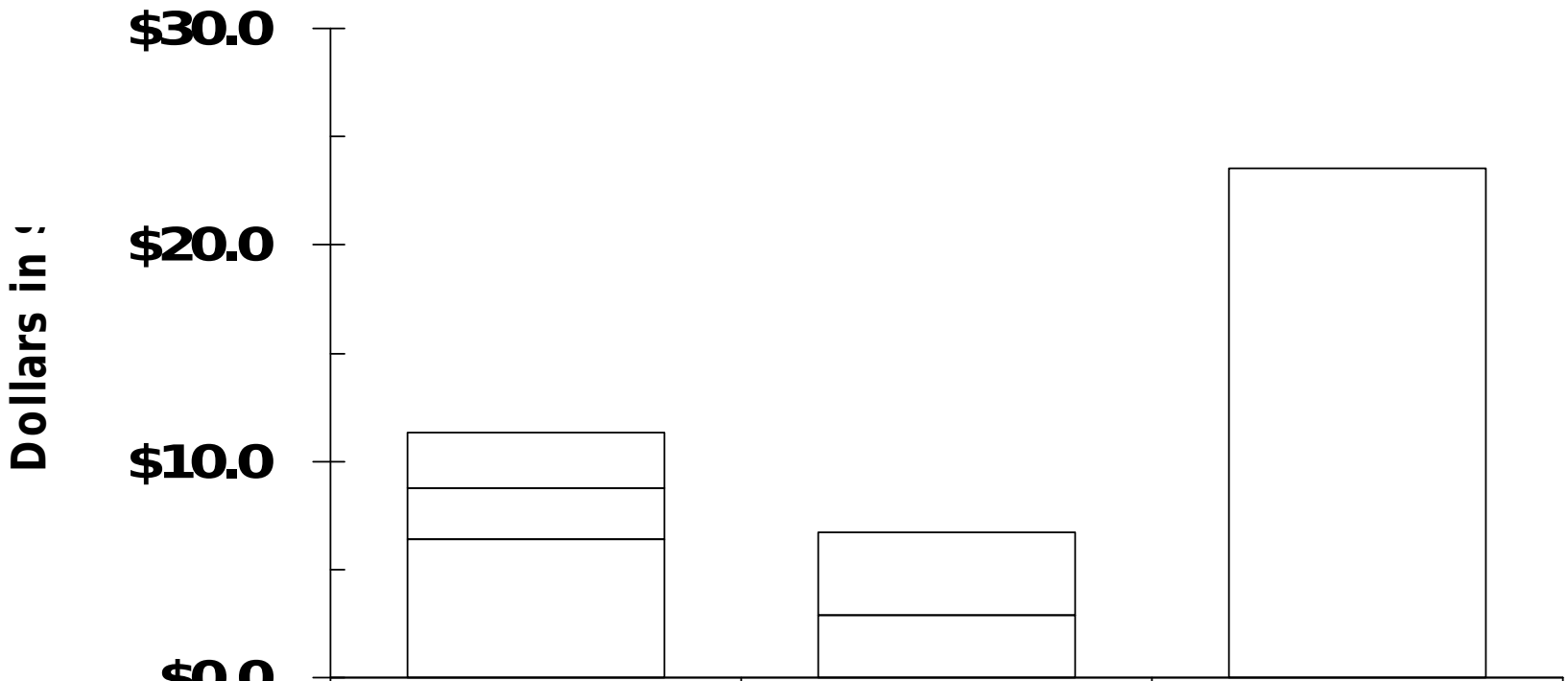
Comparison of Small Business Contractors
(Dollars Obligated)
Data as of 30 Apr 02



	FY01	FY02	Total
TAMSCO $	$0.7	$5.7	$6.4
SSAI $	$1.0	$1.4	$2.3
MTC $	$2.5	$30.3	$32.8

TAMSCO ORDERS	4	3	7
SSAI ORDERS	2	1	3
MTC ORDERS	1	13	14

Comparison of Small Business by ALCs
(Dollars Obligated Since Contract Award)
Data as of 30 Apr 02



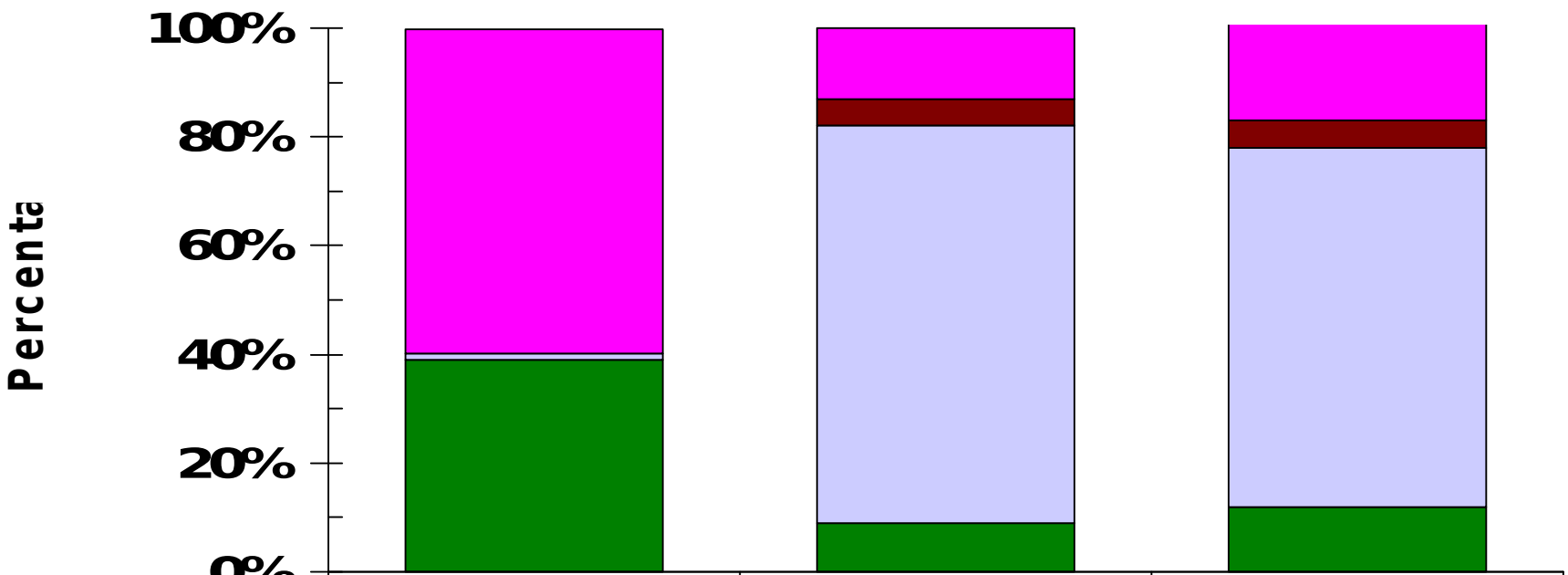
	WR-ALC	OO-ALC	OC-ALC
TAMSCO $	$2.6	$3.8	$0.0
SSAI $	$2.3	$0.0	$0.0
MTC $	$6.4	$2.9	$23.5

TAMSCO ORDERS	4	3	0
SSAI ORDERS	3	0	0
MTC ORDERS	11	1	2

Comparison of Small Business Work Breakout

(Percent of Dollars Obligated)

Data as of 30 Apr 02

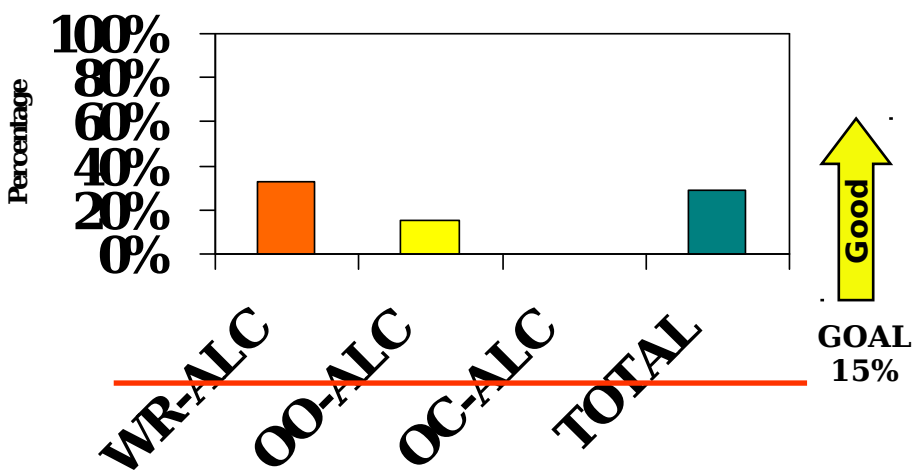


	FY01	FY02	Total
Mods %	60%	13%	18%
Repairs %	0%	5%	5%
Spares %	1%	73%	66%
Services %	39%	9%	12%

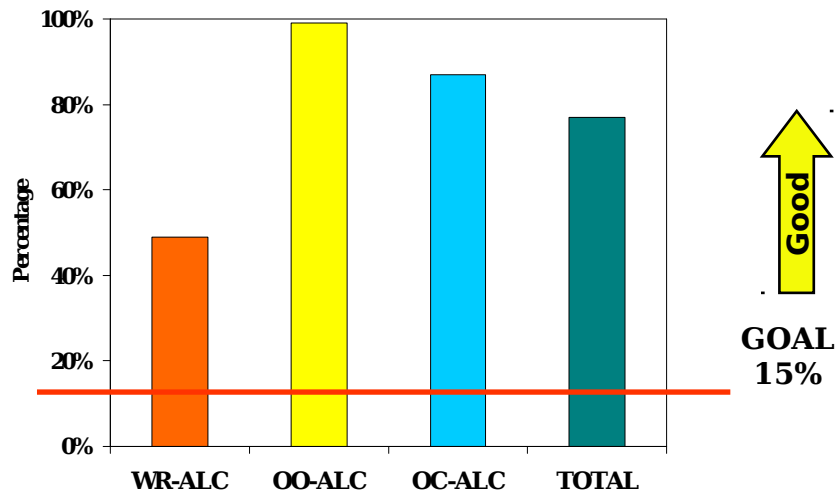
Mods $	$2.5M	$4.8M	$7.3M
Repairs $	$0	$2.0M	$2.0M
Spares $	$0.1M	$27.2M	$27.3M
Services $	$1.6M	$3.3M	$4.9M

Comparison of Small Business by ALCs
(Percent of Dollars Obligated)
Data as of 30 Apr 02

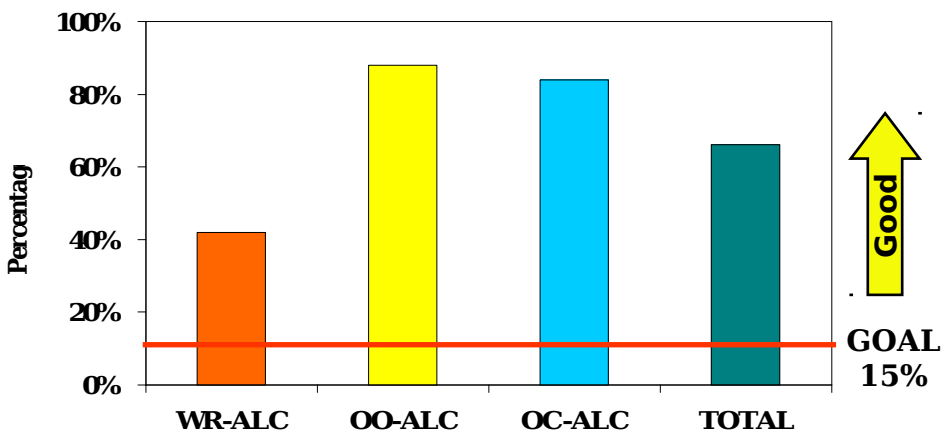
FY01



FY02



TOTAL

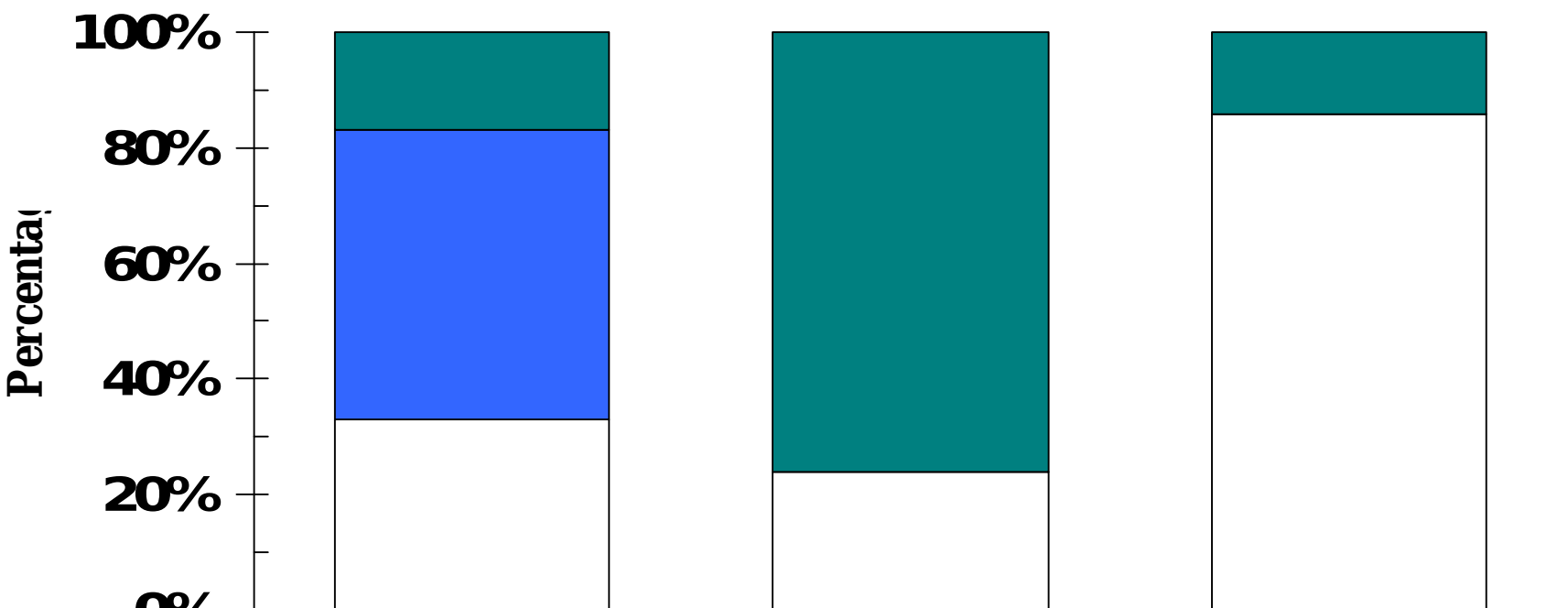


Notes: **SOP Required Information 2.C**

Small Business Dollars Subcontracted

(Percent of Dollars Obligated)

Data as of 15 Mar 02



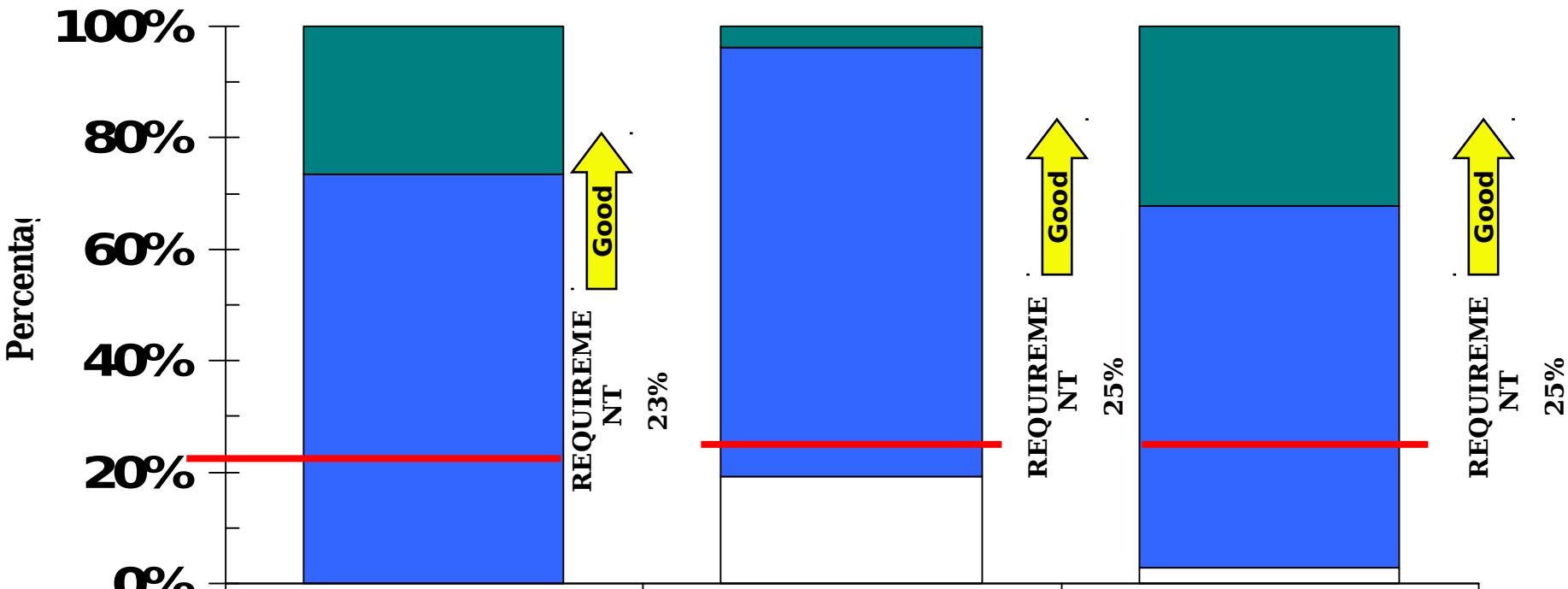
	MTC	SSAI	TAMSCO
Prime %	17%	76%	14%
Large %	50%	0%	0%
Small %	33%	24%	86%

Prime $	$1.2M	$1.0M	$0.6M
Large $	$3.9M	$0	$0
Small $	$2.6M	$0.2M	$4.1M

Large Business Dollars Subcontracted

(Percent of Dollars Obligated)

Data as of 15 Mar 02



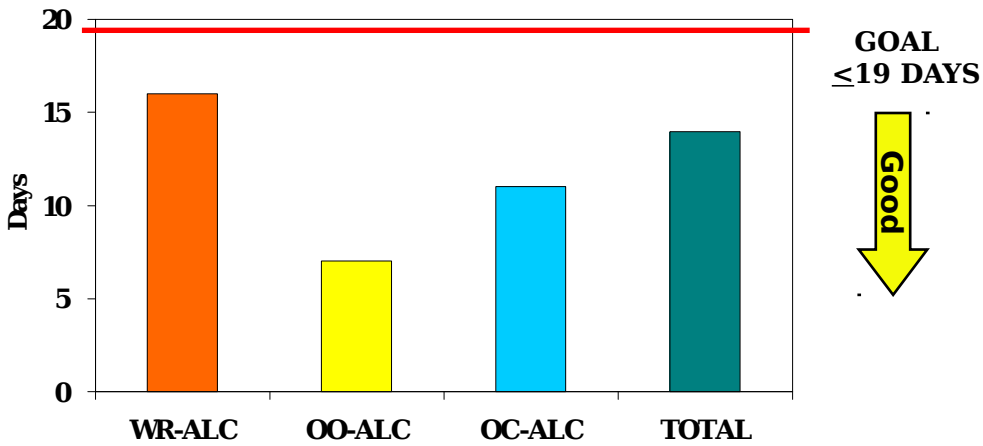
	BOEING	LOCKHEED	SAIC
Prime %	27%	4%	32%
Large %	73%	77%	65%
Small %	*	19%	3%

Prime $	$0.4M	$0.3M	$1.9M
Large $	$1.2M	$4.9M	$3.9M
Small $	$0M	$1.2M	$0.2M

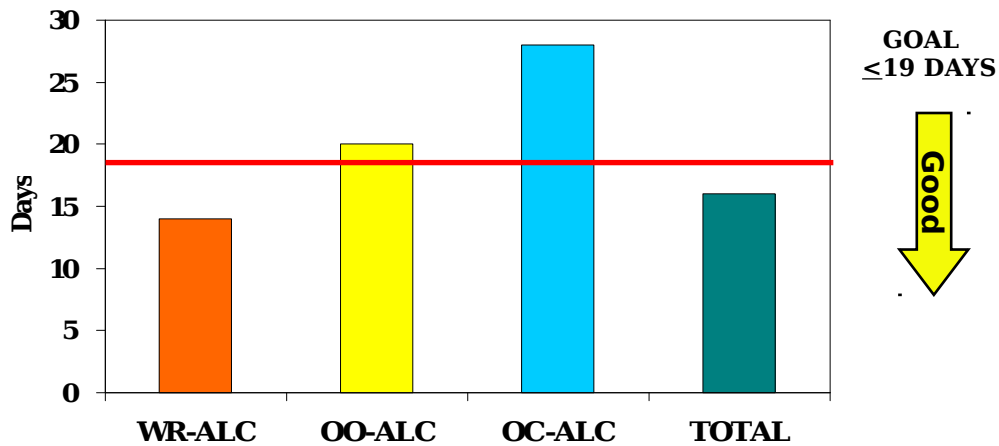
AVERAGE TURNAROUND TIME

Data as of 30 Apr 02

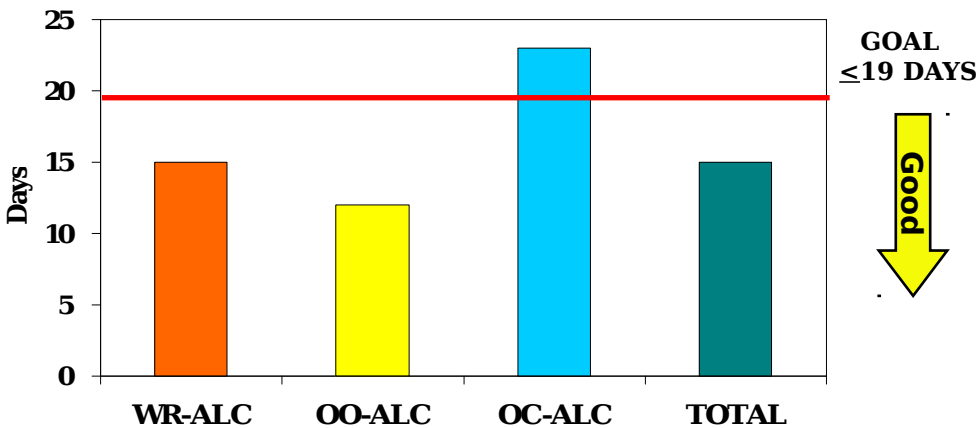
FY01



FY02

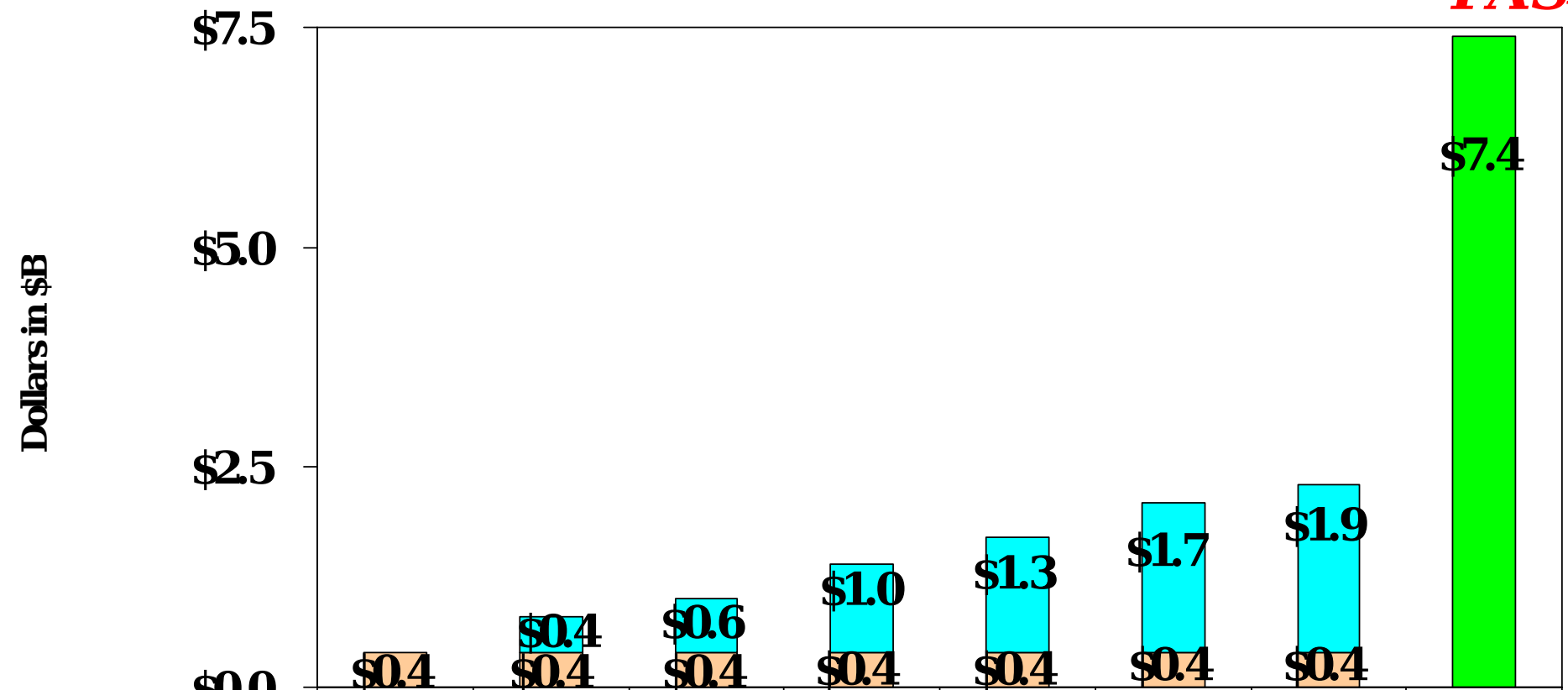


TOTAL



Notes: **SOP Required Information 1.A**

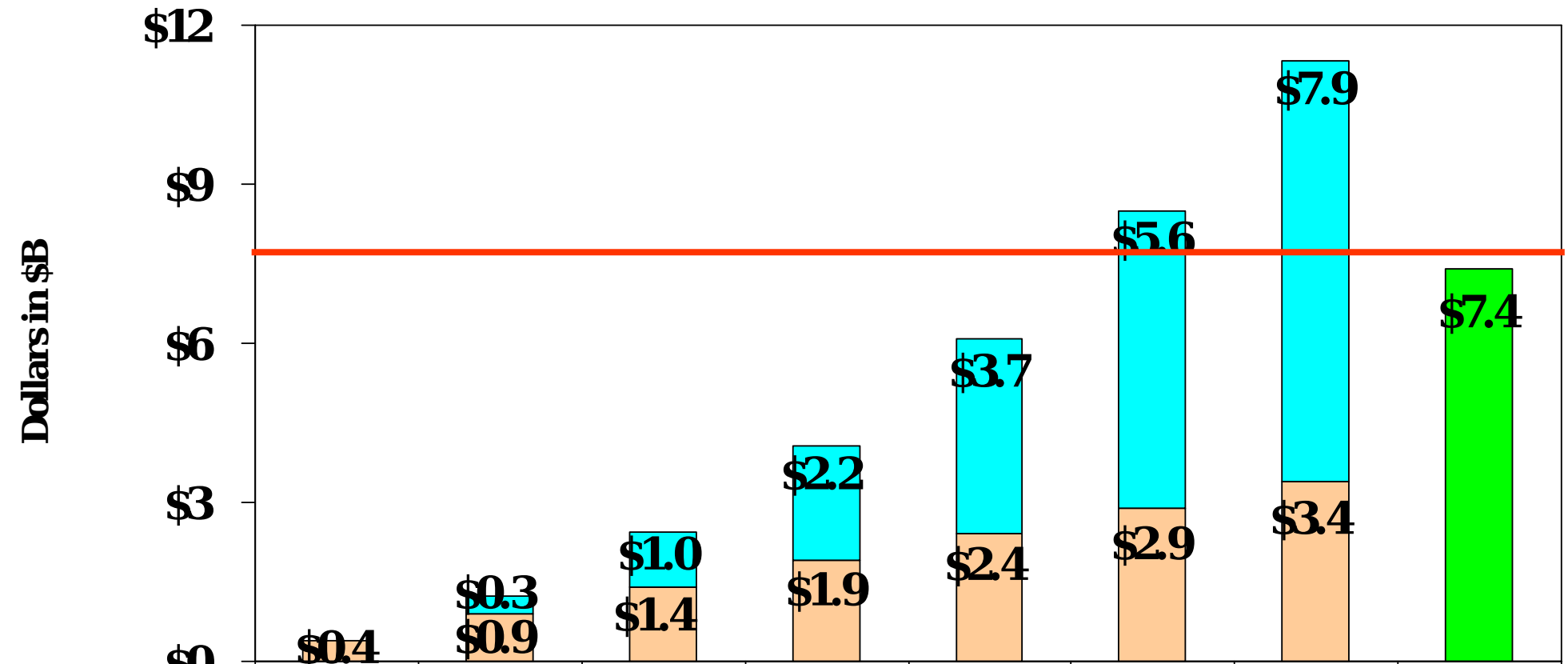
FAST Actual Workload vs Ceiling
(Preliminary)



	FY02	FY03	FY04	FY05	FY06	FY07	FY08	Ceiling
Awarded Options		$0.4	$0.6	$1.0	$1.3	$1.7	$1.9	
Awarded Orders	$0.4	$0.4	$0.4	$0.4	$0.4	$0.4	$0.4	$7.4

FAST Workload Forecast vs Ceiling

Preliminary



	FY02	FY03	FY04	FY05	FY06	FY07	FY08	Ceiling
Options		$0.3	$1.0	$2.2	$3.7	$5.6	$7.9	
Basic Orders	$0.4	$0.9	$1.4	$1.9	$2.4	$2.9	$3.4	$7.4

Contracts Status

Data as of 25 Mar 02

- 58 task orders awarded
  - 24 orders awarded to small businesses
  - 34 orders awarded to large businesses
  - Over $63M obligated; $127M with options
  - SB primes received 66% of obligated dollars
  - Average order processing time – 15 days
- 35 WR-ALC in-work/potential orders for $479M
- 21 OO-ALC in-work/potential orders for $1B
- 11 OC-ALC in-work/potential orders for $415M

Summary

- **FAST is the premier Air Force sustainment contract**
  - **Dramatically reduces contract lead times**
  - **Eliminates dependence on other agencies' contracts**
  - **Broad scope captures full range of sustainment challenges**
  - **Large award dollar ceiling facilitates major program coverage**
  - **Delivers more bang for the buck**
- **Currently meeting all direct award dollars' goals and requirements**
- **Positive customer feedback continues to flow-in; no major issues**
- **Outstanding small business direct participation to date**
- **Created a win-win environment for defense industries, both large and small, and the warfighters**